

OMNIA HOLDINGS LIMITED

(Incorporated in the Republic of South Africa) Registration number 1967/003680/06
 JSE code OMN • ISIN ZAE000005153 ("Omnia" or "the Group")



OMNIA

UNAUDITED FINANCIAL RESULTS

for the six-month period ended 30 September 2019



SALIENT FEATURES (in comparison to HY2019)

Management delivery on the short-term
stabilisation
 plan

Oversubscribed rights offer of
R2 billion
 successfully concluded

Revenue up 1% from R8 654 million to
R8 723 million

Operating profit increased from R124 million to
R294 million

A profit after tax of
R35 million
 (HY2019: R93 million loss)

Earnings per share of
39 cents
 (HY2019: 120 cents loss)

Headline earnings per share of
49 cents
 (HY2019: 122 cents loss)

No interim **dividend** declared
 (HY2019: 75 cents)

Net debt decreased by
R1.4 billion from R4.65 billion at HY2019 to
R3.3 billion
 (FY2019: R4.4 billion)

Net debt to twelve-month rolling EBITDA ratio down to
2.35* (FY2019: 4.50)
 *excluding IFRS 16 impact

Net working capital reduced by
R714 million from R5 346 million to
R4 632 million

Net asset value increased by 14% from R8 013 million to
R9 116 million

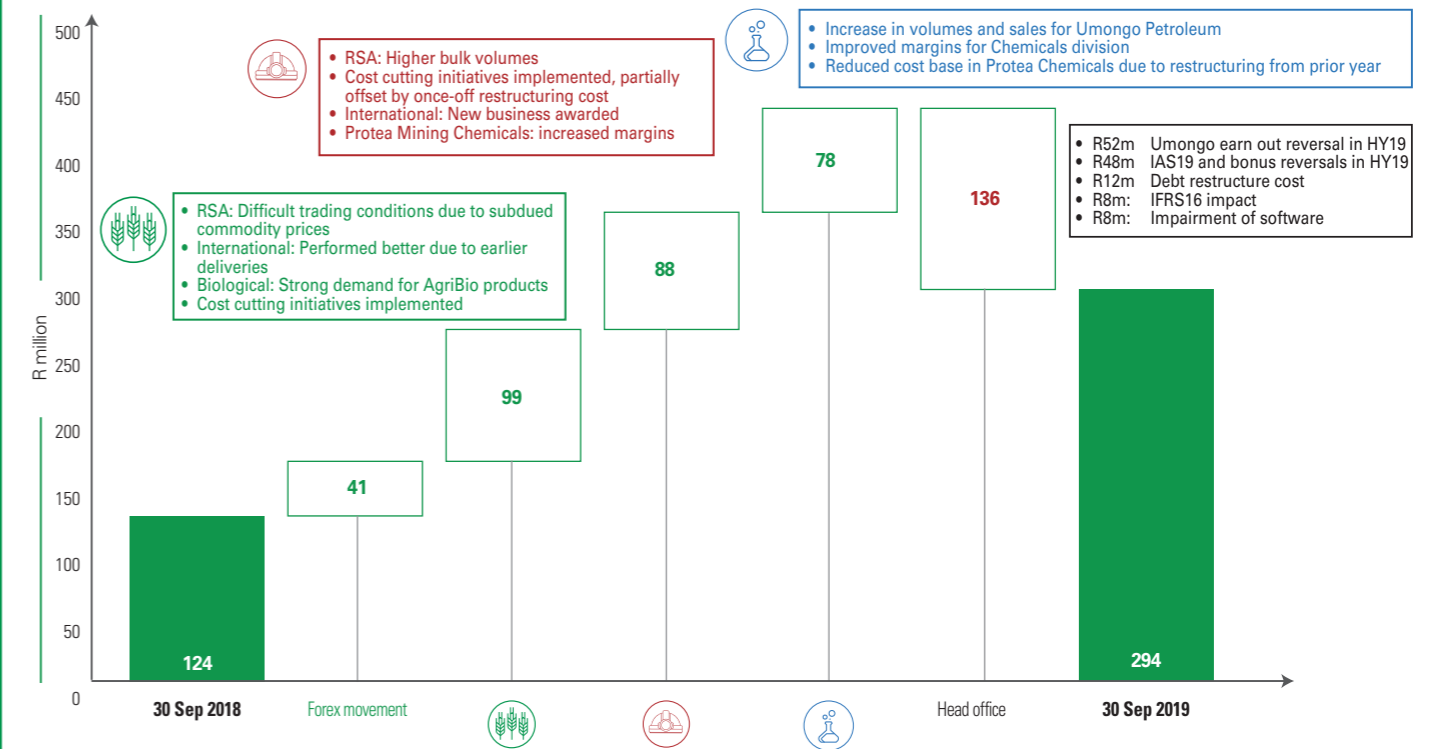
The Recordable Case Rate increased from 0.34 to
0.52

Level 3
 B-BBEE rating

Sustainable debt package is being finalised:

- Core term facilities of R2 billion
- Five-year revolving credit facility of R1 billion
- Committed, structured working capital facilities of R1.8 billion

Movement in operating profit – increased by 137% (R170m)



Omnia is a diversified chemicals Group that supplies chemicals and specialised services and solutions for the agriculture, mining and chemical application industries. Differentiation is ensured by combining innovation with intellectual capital, whereby Omnia adds value for customers at every stage of the supply and service chain.

Against tough market conditions, Omnia remained focused on stabilising the business, initiating a turnaround strategy and improving its capital structure following a successful rights issue. Good progress was also made in terms of reducing costs as well as lowering capex and working capital requirements.

The Group generated a net profit after tax of R35 million for the six months ended 30 September 2019 ("six-month period") compared to a net loss after tax of R93 million for the comparative period. Operating profit achieved for the six-month period amounted to R294 million (HY2019: R124 million).

The key factors driving operating profit in the three main divisions were as follows:

Agriculture: Agriculture RSA experienced difficult trading conditions due to subdued commodity prices. Agriculture International and Agriculture Biological ("AgriBio") performed better than the comparative period due to earlier deliveries and a strong demand for AgriBio products. Operating profit increased period-on-period to R98 million from R13 million. Agriculture is a seasonal business and sales are weighted towards the second half of the financial year.

Mining: The Mining division performed well, supported by higher bulk volumes in RSA, cost reductions and improved profitability at Protea Mining Chemicals as well as new international business secured. Operating profit increased to R234 million from R104 million in the comparative period.

Chemicals: Protea Chemicals and Umongo Petroleum combined showed good margin growth on flat net revenue, while Protea Chemicals' costs were lower following the prior year restructure. Operating profit increased to R91 million from R19 million in the comparative period.

Net interest-bearing borrowings for the period decreased by 40% (excluding the impact of IFRS 16 – Leases) to R2 781 million (HY2019: R4 654 million). This was due to a repayment of approximately R2 billion on 30 September 2019 following the successful conclusion of the rights offer.

Net working capital reduced to R4 632 million (HY2019: R5 346 million). This relates to a change in the inventory purchasing profile in Fertilizer RSA, lower average inventory holding and improved debtor collections.

OMNIA'S VISION

With a vision of leaving a "Better World", Omnia's solutions promote the responsible use of chemicals for health, safety and a lower environmental impact, with an increasing shift towards cleaner technologies.

OMNIA IS AN ATTRACTIVE LONG-TERM INVESTMENT

- Omnia secures resources responsibly, increases agriculture yield that meets growing food demand while positively impacting the environment
- High demand for AgriBio products and environmentally friendly practices in the supply and distribution of chemicals
- Attractive long-term mining industry prospects globally
- Growth opportunities through international expansion, diversification of sector coverage as well as continuous innovation and new product registrations, including:
 - Leading mining technology: AXXIST™ Titanium has the longest firing time of any electronic detonator
 - Forerunner in AgriBio products with secure, highest quality Humate supply (Australia) and patented high margin biocontrol products in Oro Agri
 - Next generation technology in soil and plant tissue testing
 - Leader in environmentally friendly production underpinned by state-of-the-art assets and world-leading intellectual property
- Execution of transformative programme underway to drive EBITDA and return on invested capital

26 November 2019

Sponsor Merchantec Capital

SHORT FORM ANNOUNCEMENT – This announcement is a condensed version of the full announcement in respect of the unaudited financial results announcement for the six-month period ended 30 September 2019 of Omnia Holdings Limited and its subsidiaries and as such it does not contain full or complete details pertaining to the Group's results. Any investment decisions should be made based on the full announcement. The full announcement is available through the following link: <https://senspdf.jse.co.za/documents/2019/jse/isse/omn/HY20.pdf> and can also be found on the Group's website (www.omnia.co.za) or requested from Investor Relations at omnialR@omnia.co.za. It is also available for inspection at the registered office, 2nd Floor, Omnia House, Epsom Downs Office Park, 13 Sloane Street, Epsom Downs, Bryanston, and the offices of Omnia's sponsor Merchantec Capital, 13th Floor, Illovo Point, 68 Melville Road, Illovo, Sandton, 2196, from 9:00 to 16:00 weekdays at no charge. This short form announcement is the responsibility of the board of directors of Omnia.